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2017 ANNIIAL REPORT

FAMILY CHILD CARE: BECOMING CENTERS FOR SCHOOL READINESS

Amid shelves of educational games and toys, 10 children sit on a bright rug for circle time. Their Reading Corps tutor leads a welcome song and asks for words that fit into the verses. After each child has shared, they read a message reflecting the day's theme and follow along for a read aloud. The kids seamlessly transition to reviewing the week's vocabulary words, jumping in place to get the wiggles out before journal time.

INCORPORATING A PROVEN MODEL

This scene takes place in Family Child Care with children from birth to five years. Tammy Oveson is one of 39 providers across Minnesota to incorporate Reading Corps into her program. With 30 years of child care experience, she says she was ready for a challenge and eager to learn new strategies. A trained tutor visits her home three days a week. Tammy sees how Reading Corps has given her kids a boost, noting, "They can transfer knowledge from one activity to the next. That's how you know they're really learning." And the data confirms it: the children at Tammy's are making measurable gains in early literacy skills.



Tammy works with a student during journal time.

97% of children have shown growth on measures aligned with Kindergarten readiness standards

ENGAGING PARENTS AND FAMILIES

Tammy hears glowing reports from families, too. One mother, Crystal, appreciates the unique books that her daughter shares with the family. "When we read at night, she'll say 'I want to read it next' and she can now tell it back to us." The four-year-old is already sounding out words as she gets ready for Kindergarten next fall.

Another parent, Kayla, is proud to see her four-year-old twins writing numbers and letters, rhyming and noticing alliteration. She says, "They've been learning so much, more than I'd know how to teach them." When compared to other child care options in the area, she notes how extraordinary it is that her boys are receiving this level of education in a "loving, welcoming environment," at a lower cost than most center-based care.

EMPOWERING CARE PROVIDERS

Reading Corps in Family Child Care broadens access to early education where it's needed most. Tammy and the other providers receive training and coaching to weave Reading Corps' research-based literacy strategies into their daily schedule and enrich their learning environments with a goal of becoming centers for school readiness.

CONTINUING TO INNOVATE

With a generous grant from PNC Foundation, we are developing early numeracy interventions that will be incorporated into our programming. Research shows early math is predictive of later success in both math and reading.

Learn more: bit.ly/LFCCvideos

- In Minnesota, children in Family Child Care outnumber those in center-based care five to one.
- 90% of brain development occurs before age five.
- Long-term studies have found returns of \$4 to \$9 for every dollar invested in early learning programs for children from low-income families. Center on the Developing Child (2009)

1 PERSON + 3 AMERICORPS PROGRAMS = A LIFE CHANGED FOR GOOD

STARTING IN A SAFE, STABLE HOME

A garage wall of signatures reminds
Steven Yang that his family home was
built by volunteers. His parents, Hmong
immigrants, lived in temporary housing in
Minneapolis for a few years before hearing
about Habitat for Humanity. Steven's older
brother recalls their parents putting in
hours of "sweat equity" to finish the
home, where they live to this day.

GAINING COLLEGE ACCESS

It's no surprise then that Steven was raised to value service. He says his parents, who'd had limited formal schooling, also emphasized education. A National Honor Student, Steven knew he wanted to go to college, but didn't know how to make it happen. College Possible provided the answer, as it had for his three older sisters. With plenty of ACT preparation and coaching, Steven applied for colleges and scholarships. He and his parents were thrilled when he received a scholarship to fully fund his studies.

Steven majored in political science at the University of Wisconsin-Madison. Studying abroad in Iceland sparked an interest in environmental studies. Upon graduating, he wanted to give back. Steven considered serving with College Possible, but felt Minnesota GreenCorps could jumpstart his future career.

GIVING BACK

Steven serves at Saint Paul's Capitol Region Watershed District where he calculates pollution runoff, evaluates storm water management practices, and improves outreach and education in diverse communities, including many Hmong families. After college and internships in state and federal government, Steven is happy to return to his home state. He says, "Minnesota GreenCorps allows me to rediscover and appreciate Minnesota, its people, and its natural scenery, and to serve my own communities."

After AmeriCorps, Steven will attend Duke University's Nicholas School of the Environment, a matching institution that will make his Segal AmeriCorps Education Award go further. He says his service played a role in his decision to pursue a master's of environmental management.



Steven plants a rain garden at the Governor's Residence.

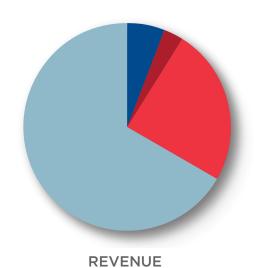
From a family home built by Habitat for Humanity, to coaching from College Possible, to serving with Minnesota GreenCorps and leveraging his education award to earn a master's degree, Steven shows how AmeriCorps can change lives!

- More than 1,200 local families have purchased homes with Habitat since 1985.
- 98% of students served by College Possible are admitted to college.
- Since 2009, Minnesota GreenCorps members have engaged and educated almost 200,000 volunteers through service projects around the state.

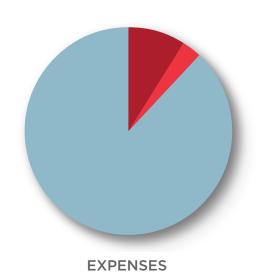
Learn more:

tchabitat.org/get-involved/americorps collegepossible.org pca.state.mn.us/waste/minnesotagreencorps

2016-2017 Program Grants	Members	Grant Amount	Program Impact	
O City of Lakes AmeriCorps	30	\$396,006	Middle School Academic English Proficiency	
O College Possible	75	\$750,000	College Preparation and Success	
Community Technology Empowerment Project (CTEP)	35	\$406,919	Digital Divide/Computer Education, Employment Skills	
▲ Conservation Corps Minnesota	44	\$590,985	Environmental Stewardship, Youth Development	
O Learning Early Achieves Potential (LEAP)	20	\$243,316	Early Childhood Social/Emotional Development, School Readiness Skills	
 Minnesota Alliance With Youth Promise Fellows 	195	\$2,453,855	Dropout Prevention, Mentoring, Leadership/Civic Engagement	
▲ Minnesota GreenCorps	40	\$460,365	Environmental Improvement, Community Resilience, Job Readiness	
Minnesota Math Corps	175	\$3,650,989	Math Tutoring – Algebra Proficiency by 8th Grade	
Minnesota Opportunity Corps	30	\$468,785	Job Placement, Economic Stability	
Minnesota Reading Corps	1,125	\$22,553,583	Literacy Tutoring - Reading Proficiency by 3rd Grade	
△ Promise Neighborhood Program	30	\$674,529	Reading and Math Proficiency	
True North AmeriCorps	35	\$433,090	Tutoring, Homework Assistance, After-School Programs, Mentoring	
Twin Cities Habitat for Humanity	20	\$257,298	Affordable Housing, Volunteer Engagement	
Total	1,854	\$33,339,720		



Fees \$2,041,010 6% Interest \$4,898 \$1,121,221 3% Private State \$7,667,897 24% 66% Federal \$21,447,307 **Total** \$32,282,333 100%



 Program Support
 \$2,998,084
 9%

 Support Services
 \$1,100,658
 3%

 Grants
 \$28,406,223
 88%

 Total
 \$32,504,965
 100%

ServeMinnesota's <u>IRS Form 990</u> is available on request or on our website: <u>serveminnesota.org</u>.

STATEMENT OF FINANCIAL POSITION

August 31, 2016 & 2017

	2017	2016
ASSETS		
Current Assets		
Cash & Cash Equivalents	\$2,040,033	\$3,194,246
Grants Receivable	\$6,072,564	\$3,113,067
Pledges Receivable	\$376,459	\$1,077,257
Other Receivable	\$862,099	\$845,237
Prepaid Expense	103,403	\$65,306
Security Deposit	\$0	\$0
Total Current Assets	\$9,454,558	\$8,295,113
Non-Current Assets		
Equipment - Net	\$12,532	\$17,770
Pledges Receivable	\$0	\$0
Security Deposit	\$9,092	\$9,092
Total Assets	\$9,476,182	\$8,321,975
LIABILITIES & NET ASSETS Current Liabilities		
Accounts Payable	\$216,904	\$425,407
Grants Payable	\$3,341,495	\$1,674,408
Accrued Expenses	\$105,801	\$187,546
Total Current Liabilities	\$3,664,200	\$2,287,361
Net Assets		
Unrestricted		
Designated	\$150,000	\$150,000
Undesignated	\$356,365	\$273,015
Total Unrestricted	\$506,365	\$423,015
Temporarily Restricted	\$5,305,617	\$5,611,599
Total Net Assets	\$5,811,982	\$6,034,614
Total Liabilities and Net Assets	\$9,476,182	\$8,321,975

MAJOR PROGRAM EXPENSES

Minnesota Reading Corps\$20,730,393AmeriCorps Programs\$6,155,487Minnesota Math Corps\$3,179,233

DONORS/BOARD OF DIRECTORS/STAFF

CORPORATE AND FOUNDATION DONORS

\$500,000+

Greater Twin Cities United Way **Target Corporation**

\$100,000-\$499,999

Brady Education Foundation Otto Bremer Trust Social Innovation Fund W.K. Kellogg Foundation

\$50,000-\$99,000

Morgan Family Foundation Northside Achievement Zone (subaward)

Saint Paul Children's Collaborative United Way of Central Minnesota

\$5,000-\$49,000

F.R. Bigelow Foundation Good Family Donor Advised Fund Hardenbergh Foundation Richard M. Schulze Family Foundation Sheltering Arms Foundation Western Digital Foundation

Women's Fund of Central Minnesota

\$1,000-\$4,999

Northfield Area United Way United Way of Bemidji Area U.S. Bank Foundation

INDIVIDUAL DONORS

Gifts of \$1.000+

Thomas F. Horner Kathleen Horst Kate Kelly & Todd Katopodis Brett & Heather Kurtzman Megan Remark **Brian Smith**

Audrey Suker Susan Thomson 1 Anonymous

Gifts of \$100-999

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Mary Quirk Carolyn Roby Charlene Roise Robert Rumpza Martha Sichko

Chelsea Vandlen Bradley Vergin Robert J. Wedl

3 Anonymous

Gifts of \$1-99

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Cristine Fuchs Joseph Garaghty Rachel Garaghty Susan Gehrz Alison Green Britta Hansen Stephanie Hart Alison Jirik

Carol Kelleher Ritsuko Larson Katharine Minetti Krista Monson David Parker

Mary Kaiser

Katherine Patton Elizabeth Pretzel Nathan Prouty

Julia Quanrud **Christine Rogers** Debra Schuhwerck

Chris Silker Terry Smith **Brenda Squiers** Eric Waddell 10 Anonymous

Gifts received in memory of Stan Deno, Mark Heistad, and Janet Haugen.

Gifts received in honor of Ann Calvert and Carol Kelleher.

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Julia Reed. Staff Accountant

Stacey Scherschligt, Director of Programs Stephanie Snidarich, Ph.D., Assistant Director of

Innovative Programming

Brenda Squiers, Administrative Assistant Audrey Suker, Chief Executive Officer

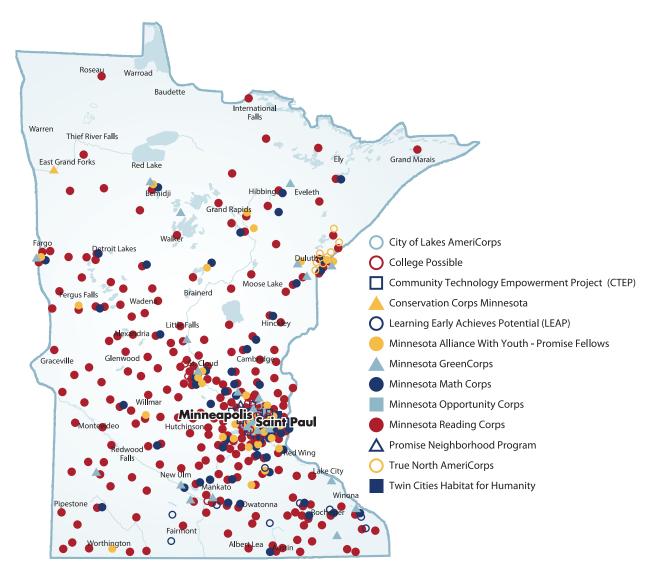
Donna Svendsen, Director of Strategic Outreach Susan Thomson, Senior Strategic Analyst for Research & Development

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^{*}Board and staff list current as of March 1, 2018

2016-2017 AMERICORPS PROGRAMS



Interested in serving or know someone who might be? Whether you are a recent graduate, stay at home parent, or retiree, we have great opportunities to serve Minnesota! **Visit serveminnesota.org**

Vision

Demonstrating the power of national service to solve complex social problems.

Mission

ServeMinnesota is a catalyst to address critical needs in Minnesota by working with AmeriCorps and community partners. We share our proven practices nationally.

We get measurable results through:

INNOVATION

Researching and applying the best data-driven methods to create powerful local solutions.

INVESTMENT

Raising and allocating funds for AmeriCorps program development, and people serving in those programs, to maximize return.

ALIGNMENT

Aligning with local community and government priorities and setting consistent program standards to ensure measurable results.



As a catalyst for positive social change, ServeMinnesota moves research to practice and deploys the people power of AmeriCorps to meet critical needs in Minnesota. It recruits and supports thousands of individuals to improve the lives of Minnesotans by offering transformative service opportunities that focus on education, affordable housing, employment, the environment, opioid addiction recovery, and police-community relationships. ServeMinnesota's commitment to evidence-based practices, continuous program improvement, and strong community partnerships ensures national service is positioned to make meaningful contributions to our state.



OUTCOMES

22,257

Community volunteers were mobilized by Minnesota AmeriCorps members



1,866

AmeriCorps members served throughout Minnesota



6,344

Minnesota Reading Corps students passed the third grade reading test



91,837

Children, youth, and adults were directly served by Minnesota AmeriCorps members



\$37.1 million

invested in nonprofit, community, educational, and faith-based community groups through AmeriCorps



1,090

Sites in Minnesota were served by AmeriCorps members



AmeriCorps PLEDGE

I will get things done for America—to make our people safer, smarter and healthier.

I will bring Americans together to strengthen our communities.

Faced with apathy, I will take action.

Faced with conflict, I will seek common ground.

Faced with adversity, I will persevere.

I will carry this commitment with me this year and beyond.

I am an AmeriCorps member, and I will get things done.